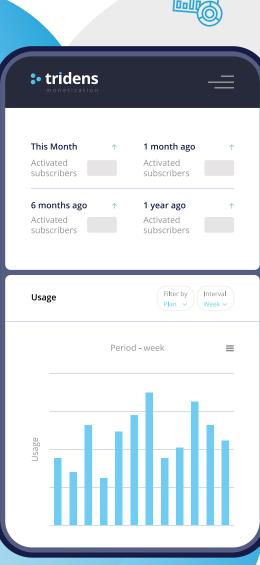
### **Tridens Monetization**

The Leading Charging, Billing, and Revenue Management Platform









## **Key Capabilities**

Grow recurring revenue streams with flexible, robust, and future-proof features.



**Offer Design:** Create innovative offerings using discounting and bundling; combine one-time, recurring and consumption-based charges

**Customer Management:** Onboard and care for customers, see real-time balance and entitlement information

**Rating:** Price and rate on any measurable metric, track usage and virtual goods in real-time

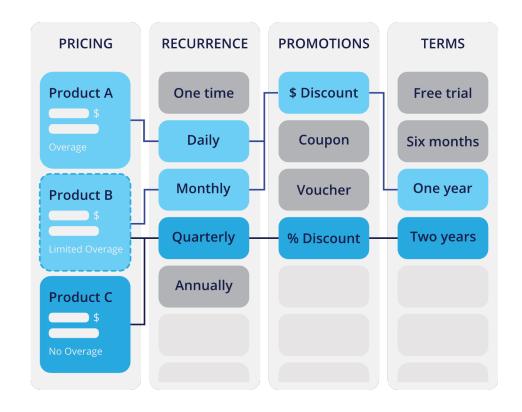
**Billing & Invoicing:** Bill in advance or arrears, bill on first usage, customized invoice, adjust any balance and manage payments

**Finance Management:** Track phases of revenue recognition, perform collections, manage multi-level accounts receivable, run pre-defined and custom reports



#### Offer Design

- Any type of service
- Flexible recurring fees
  - Daily, weekly, monthly, quarterly, semi annually, annually or custom
  - Full or prorated
- One-time fees
- Bundling of products and services
- Discounts (percentage, value)
- Managing contracts of goods and services with terms





#### Customer Management

- Find and keep track of your customers via an intuitive user interface
- Monetary and non-monetary balances of services
- Billing and account receivable (AR) history
- Upsell and cross-sell services
- Set notification thresholds
- Manage payments and write off items





#### Rating

- Any type of service
- Usage-based rating in real-time, near real-time or batch
- Synchronous, asynchronous and test modes for event rating and purchase processing
- Flexible consumption rules & real-time notifications
- Advance discounting
- Resource and discount sharing



### Usage-based pricing models

**Per-unit pricing**: Also known as 'pay per use.' Pay per use is a per unit fee billed immediately after use. A pay-per-ride service like Uber or pay-per-API offering like Amazon Web Services are great examples of this.

**Multi-attribute pricing**: This charge model charges customers through a variety of different metrics – such as how Zipcar charges customers through a combination of 'time of day', 'type of car', 'day of the week', and other attributes.

**Tiered with overage pricing**: This charge model is similar to the tiered charge model, except there is an overage charge for any units consumed above the ending units of the final tier.



**Overage pricing**: This pricing model gives your customer a certain quantity of included units – for example, minutes for calls per month. If your customer exceeds the quantity of included units within the billing period, the amount used over the included units is charged on a per-unit basis based on the overage price.

**Volume pricing**: Volume pricing is used to charge a price based on the volume purchased. This kind of pricing makes a lot of sense with API calls for SaaS. For example, if you do 1-1000 API calls, you might charge \$.10 (flat or per unit), but if you go from 1001-10,000, you will charge \$.15 each.

**Tiered pricing**: Tiered pricing is used to change pricing progressively as the volume increases. Like the volume pricing model, the tiered pricing model uses a price table to calculate the pricing.



## Billing

- Flexible billing cycles
  - Daily, weekly, monthly, quarterly, semi annually, annually or custom
  - Each customer could be billed on a specific day of month
- Each customer could have one or more bills & balance groups
- On-demand billing, bill now, and delayed billing
- Test billing for invoice verification
- Bill and bill item adjustment
- Billing time discounts & resource-balance rollover
- Split billing



#### Invoicing

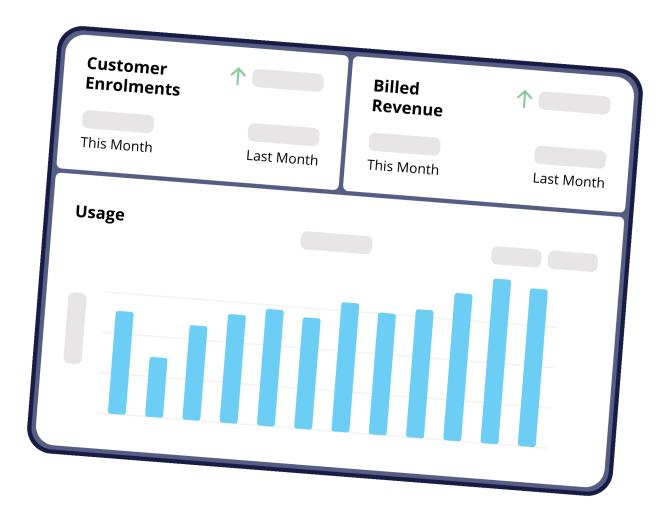
- Beautiful invoices out of the box
- Configure an HTML invoice WYSIWYG editor gives complete flexibility
- Formats (HTML, XML, JSON, PDF)
- Send via e-mail
- SFTP and API access





#### Reports & Real-time Analytics

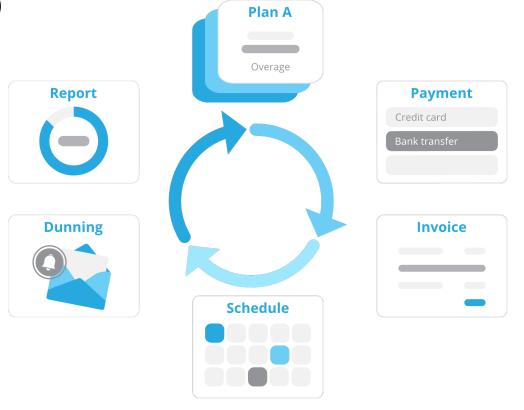
- Accounts and Subscribers
- Plans
- Recurring Revenue
- Usage Revenue
- Subscriber Retention
- Payments Collected
- Billed Revenue
- Finance, etc.





#### Finance Management

- Track revenue (combinations of billed and unbilled and earned and unearned revenue)
- Perform collections payments
- Dunning
- Leverage full A/R and G/L support
- Reports
- ASC 606 and IFRS15 compliance





#### Customer Web & Mobile App

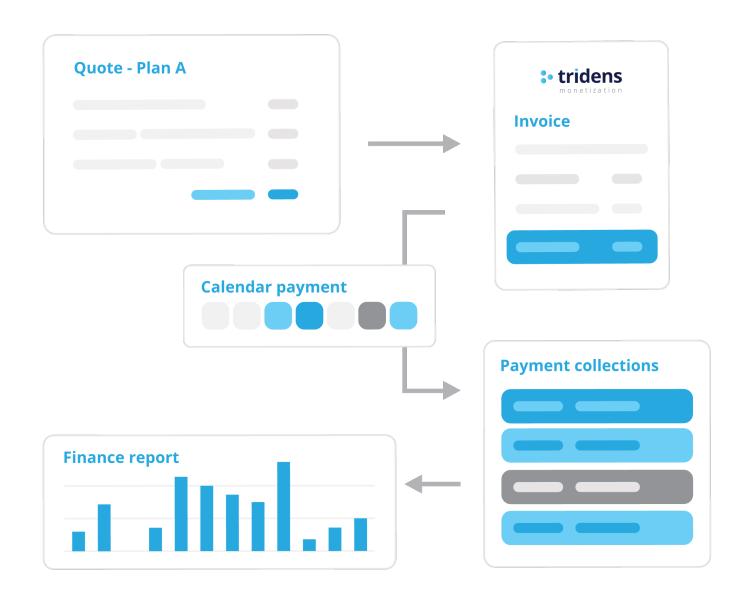
- Branded app with the local language, and local currency
- View and pay bills online
- Review consumption and payment history
- Managing various payment options
- Buying add-ons
- Account balance
- Issue submission





#### Operations

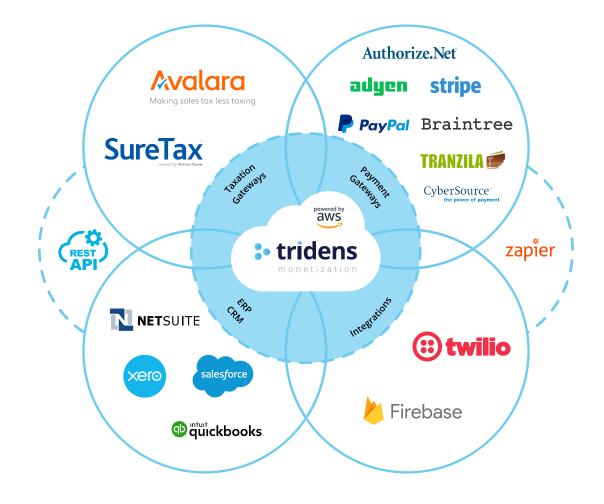
- Configure Jobs
  - Billing
  - Payments
  - Invoicing
  - Finance
  - Reports
- Schedules
  - Daily, Weekly, Monthly
  - One-offs
    - Immediate
    - Give time and date





#### Ecosystem

- Integrate with ease
- Automate your business processes
- Reduce menial tasks
- Free up resources





## Key differentiators

- Convergent charging
   & monetization engine
- Real-time processing
- Enables prepaid/postpaid or hybrid account
- Real-time customer portal
- Resources
- Notifications
- Bill shock
- Credit limit

- Split billing
- Commissions
- Hierarchies
- Loyalties
- Multi currencies
- REST APIs
- Runs on Amazon Web Services



### Designed for Every Industry

- Communications
- Energy & Utility
- Finance
- Healthcare
- Internet of Things
- Media & Entertainment
- Retail
- Software
- Travel, Transportation, and Logistics



#### Benefits



#### **Boost Customer Satisfaction**

Create predictable revenue streams by delivering an outstanding customer experience.



#### Optimize Revenue

Analyze usage patterns, revenue trends, and customer behavior.



## **Extreme Performance**

Extreme scalability
that breaks free from
performance
bottlenecks.



#### **Future-ready**

Support any service, industry, and partner-enabled business model.



#### Faster Innovation

Faster to market with new products & services or improved existing offerings.



#### Pay-as-you-grow

Plans that suits your scale and requirements.



# Future-Ready Charging And Billing Platform

Unlock your potential. Let's do it together.

**Schedule a Demo** 





